

GERMANY IN 10 BULLET POINTS – NEGOTIATION CHEAT SHEET

1. Pro-trade, pro-deal: Germany wants the agreement concluded—fast.
2. Tariffs: Support 95% elimination in 5–10 years; oppose environmental-conditional tariffs.
3. Industry priority: Cars, machinery, chemicals, digital goods drive Germany's agenda.
4. Rules of origin: Demand flexible rules + full cumulation; oppose strict local content.
5. Investment: Strong investor protection + investment court = non-negotiable.
6. Digital trade: No data localization; support cross-border data flows and interoperability.
7. Environment: Support strong monitoring; oppose using environment as a barrier to trade.
8. Agriculture: Moderate sensitivity; willing to support France/Italy with safeguards.
9. Labor: Support enforceable labor rights + digital supply-chain traceability.
10. Geopolitics: ASEAN deal strengthens EU presence and diversifies away from China.